

**STATE OF NEW HAMPSHIRE  
BEFORE THE  
PUBLIC UTILITIES COMMISSION**

**City of Nashua: Taking Of Pennichuck Water Works, Inc.**

**Docket No. DW 04-048**

**REVISED DIRECT TESTIMONY OF DONALD L. CORRELL**

**February 27, 2006**

1 Q. **Mr. Correll, have you previously provided testimony in this proceeding?**

2 A. Yes. I submitted testimony on January 12, 2006.

3 Q. **In their January 12 testimony, the witnesses from Veolia indicated that you**  
4 **have been a proponent of public-private partnerships. Is that correct?**

5 A. I definitely have been and continue to be a proponent of public-private  
6 partnerships for the operation of governmentally owned utility infrastructure. In  
7 fact, that is the business that PWW's affiliate, Pennichuck Water Service  
8 Corporation, is in. That is very different from believing that government should  
9 own utility infrastructure in the first place or, worse yet, that it should take such  
10 infrastructure from effective, efficient private companies by eminent domain. Just  
11 as I believe that private ownership and operation of such assets under appropriate  
12 governmental regulation is the most effective and efficient means to deliver the  
13 highest level of service to customers, I also believe that in those cases where such  
14 assets are already under governmental ownership, substantial improvements in  
15 service and/or cost efficiencies can often be achieved through an effectively  
16 structured public-private partnership through an outsourcing of its operation to a  
17 private company. My support for public-private partnerships, therefore, has no  
18 relevance to this proceeding, other than as an articulation of my belief that private  
19 companies can in many cases do a better job operating such systems.

20 Q. **Does that conclude your testimony?**

21 A. Yes, at this time.